

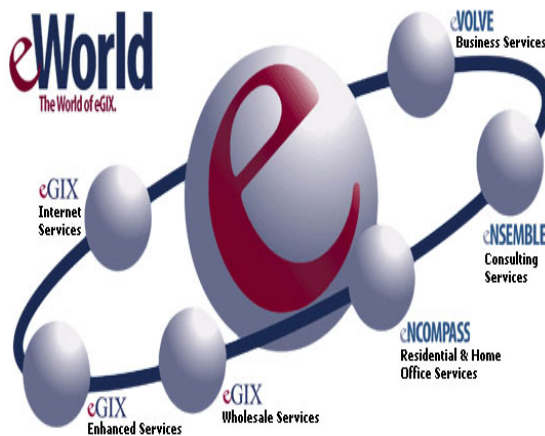


eGix, Inc.

Indianapolis, IN

## Mezzanine Financing to Support Growth and Acquisitions

In 2002, Centerfield was introduced to eGix, Inc. through an intermediary. eGIX provides integrated voice and data communications services to small businesses. eGix had been acquiring smaller competitors and had identified additional acquisition targets, but needed capital to execute its growth strategy.



Centerfield provided mezzanine financing to eGix in 2004 to complete its first acquisition and at the same time, committed to provide eGix additional financing for future acquisitions. In 2005, Centerfield funded the second part of its original commitment. Centerfield's structure allowed eGix access to capital with minimal equity dilution to the owners. Centerfield also helped eGix organize a board of directors, identify a new CFO, evaluate acquisition opportunities, and plan an exit.

eGix completed three acquisitions during the period of Centerfield's involvement. During this time eGix's revenue grew substantially and profits nearly doubled. eGix was acquired by Cincinnati Bell in February 2008 in a transaction which the management team and shareholders enthusiastically embraced.

"Centerfield was an outstanding partner for us, and provided financing which enabled us to complete a series of add-on acquisitions. Centerfield's help organizing an independent Board of Directors and addressing a number of operating challenges was a significant benefit." – Steve Johns, President and CEO, eGix